Growing the UBS and Newtek Relationship

Hello [Name],

Newtek (NASDAQ: NEWT) has been on the UBS Lending Referral Group platform for several years. In that time, we have helped many UBS clients secure funding for their businesses. We are proud of this partnership and want to see it continue to succeed.

The level of success achieved by the solutions we provide is limited only by awareness. I’d hate to think your FAs are missing out on important conversations and opportunities because they aren’t aware of Newtek’s relationship with UBS.

I would appreciate the opportunity to set up a short call with you to give you additional details on how we can support you and your FAs.

I’d also like to share with you some recent loans we’ve delivered to clients who benefitted from our new larger sized conventional loan program:

**Global Air Freight Company**

**$12.9 Million – Term Loan**

* Refinanced and consolidated existing debt secured by multiple aircraft
* 10-year term

**Food Product Manufacturer**

**$11.3 Million – Term loan**

* Owner-occupied commercial real estate purchase
* 25-year term

**Fashion Boutique**

**$10 Million – Term Loan**

* Refinanced original acquisition loan
* 25-year term

**Restaurant Group**

**$6.6 Million – Term Loan**

* Refinanced expensive debt from earlier leasehold improvements and working capital needs.
* 10-year term

Funds from these loans can be used for a variety of uses, including:

* Purchase owner-occupied real estate for the business
* Equipment purchases
* Technology refresh
* Working capital
* Business acquisition
* Limited construction financing available

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